



# Hotel and Restaurant Association of the Philippines

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## ALLIED UPDATES

### ALLIED TWG 1ST LIVE-IN PERSON MEETING

HRAP'S TWG (Technical Working Group) of Allied Division had its first live-in person meet last June 03, 2022. The group had the day of their life and enjoyed the whole day at Farmers Table Tagaytay located in Nurture Wellness Village. The sumptuous lunch prepared by our host Director Michael William Turvill and Ms. Cathy Turvill was more than enough to fill everyone's heart desires.

Of course as the place is known for its wellness, the TWG was given on-the-house training of healthy living with several juicing techniques and recipes executed before our eyes and an added plus of simple basic warm ups in dance form which ended to a hearty laugh and tremendous lifting of everyone's spirit.



Meeting agenda focused on revisiting and rekindling Allied members to engage more in HRAP activities. Suggested motivations for this concern are the periodic release of Allied

Newspaper, updates on Hotel in the pipelines and a regular live-in person Allied GMM.

On another note, HRAP GMM has been set by the HRAP Events Committee to be held in the last part of the quarter and the Board has requested the Allied Group to handle this coming HRAP GMM considering that previous GMMs handled by the group has been very successful.

Welcome new members!

## HAIG & LEE IMPORT EXPORT CORPORATION

A trading and distribution company that aims to bring the best of the world to the rest of the world.

HAIG & LEE provides quality products and services to clients engaged in the following industries:

- Foodservice, Hospitality and Residential Property Management
- Manufacturing Concerns
- Construction, Building and Architecture

Philippine operations engages in providing of food ware made with nothing but compostable materials that can be converted into water, carbon dioxide (CO<sub>2</sub>), and biomass over time with the help of trusty microorganisms.



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[www.gudisbetter.com](http://www.gudisbetter.com)

## LEVANTE HEALTH 4 HYGIENE INC.

Levante Health 4 Hygiene Inc. was incorporated in September 1, 2020 in response to the COVID-19 pandemic. It was created with the purpose of engaging in the sales, marketing, distribution of products and services related to sanitation, disinfection, decontamination, fumigation, pest control, cleaning and other health related products and services.



Among its flagship brands are

- **SANONDAF** a disinfection and decontamination service provider that uses the latest touch-less technology for applying disinfection solutions to all areas and surfaces.
- **ORKIN** -providing pestcontrol services
- **AIRESOURCE** offering a one-stop- shop service for air conditioning supply, installation, repair and maintenance.



PMFTC Inc. is an agriculture and consumer products company that's leading change across the Philippine tobacco industry. A business combination between LT Group Inc. and Philip Morris International (PMI), PMFTC Inc. is an employer of choice; a major leaf buyer and taxpayer; and a partner to law enforcement. Around the world, we are building a future on a new category of smoke-free products that, while not risk free, are a much better choice than continued smoking due to the elimination of combustion -- the primary cause of smoking-related problems. Through multidisciplinary capabilities in science and technology, we aim to ensure that our smoke-free products meet adult consumer preferences and

rigorous regulatory requirements. As the market leader, we are committed to offering adult consumers who would otherwise continue to smoke better alternatives and playing an active role in making Philippine society smoke-free.

Products:

Combustible Cigarettes: manufactured in the Philippines

IQOS Devices and Accessories: imported

# OMNI: Build your home with Love



Yatai International Corporation is the exclusive manufacturer of OMNI Electrical & Lighting products in the Philippines.

It's strengths in marketing and distribution, research and development, OMNI has become a respected name in the electrical and lighting industry. These strengths have helped the company grow since its establishment in 1996. YATAI and OMNI continue to evolve and expand its business while remaining true to their core values represented by the eight petals of Omni logo, namely; accountability, integrity, teamwork, competence, quality, commitment, innovation and passion to continuously satisfy consumer needs.

Unfazed by the global financial crisis and challenged by the more popular and traditional foreign brands, a proudly Filipino brand OMNI was born and introduced to the Philippine market in 1997. During this period, OMNI successfully entered two of the biggest modern retail chain stores in the Philippines.



6 years later, a management team was formed to handle business growth in distribution and direct corporate sales. The company participates OMNI started participating in trade shows and industry events and enlists as a member of lighting associations in the country and received product recognition and awards from different national consumers' organizations. The first set of pioneer flagship products of cost efficient Energy Saving Lamps (ESL/CFL), automatic emergency lights (AEL), extension cords and other wiring devices becomes more prominent in the market. As the brand OMNI grew, YATAI's priority since then, were compliance for OMNI products from the Bureau of Product Standards (BPS), as it also obtained hundreds of patents, trademarks and copyrights.

Year 2012, when the company served the needs of the market geographically through its expanding sales distribution network of 17 distributors, 1 satellite office and over 500 direct sales and concessions in specialty retail stores and outlets nationwide. Its product portfolio has grown to more than 1,700 SKUs with more than 400 patents, trademarks and copyrights filed and approved. As a sign of its commitment and support to energy conservation and environmentally sustainable solutions, OMNI created more than 100 LED products as a green alternative to its CFL portfolio. YATAI received the Asia Excellence Brand Award during the 9th World Summit of Chinese Entrepreneurs. OMNI further expanded its presence, particularly in the foreign market by establishing two overseas companies in Hong Kong and Australia in 2012 and 2013 respectively.







Now in its 25th year, Omni's brand presence and strength not only endured the pandemic but also stood out amidst the worldwide economic challenges. Yatai International Corporation responded quickly and worked closely with its partners in distribution and nationwide offices and warehouses to ensure its logistics reliability and availability in all retail channels and outlets. The group behind the brand also adapted fast to serve the demands in e-commerce that resulted to consumers' accessibility on all Omni products. The company and its core teams' experience was the key to making it possible to take action during uncertainties and face up to challenges.

Through YATAI's transformation and growth in the past years, the company recognizes its social responsibility and resolves to make a positive impact on the well-being of the community. The company proactively reaches out to initiate positive change that will enable people to live better lives. YATAI employs a work force of over 500 full time employees and thousands of additional jobs are created through its suppliers, distributors, retailers and other business partners. Today, OMNI is the brand of choice of household, contractors, electricians, architects, and designers for the lighting and electrical category.



For more details on the brand OMNI, from LEDs, Extension cords, Emergency Lights, Switches and Outlets, you may send your inquiries at [info@omni.net.ph](mailto:info@omni.net.ph)

# URATEX: Training Chair



The start of School Year is fast approaching and with the new normal, the inevitable shift to online learning is gradually being implemented in schools nationwide. Whether in school or at home, make learning more conducive with the right chair for all types of students' learning activities. The Classmate Chair Series by Uratex for Business is the perfect companion for every pupil and student—here are its key benefits:

### **It's made of the highest quality material**

Uratex Chairs is the leading brand of plastic chairs in the country, particularly for school chairs. Each product is made using 100% Virgin Resin component and has undergone a strict fatigue test to ensure that the product is sturdy, durable, and functional for students.

### **It's specially designed for schools and other learning institutions**

Uratex Classmate chairs are designed with the comfort and support of students in mind. All four variants are designed with a comfortable seat and strong back support and are also supported by either a durable metal steel base or a sturdy plastic to ensure it's safe for students and will last for years. The chairs also board and optional book tray. Since students

come with an equally durable writing are accustomed to using a traditional armchair, these chairs can still perfectly work even for online classes at home and can make learning conducive even in their personal space.

### **It's available in varied price points**

We are a plastic chair manufacturer catering to different types of learning institutions so we make sure to offer an assortment of products at different price points. Our plastic armchair products are accessible to all public and private sectors and levels to help provide a variety of quality well-made plastic armchairs.

### **It allows customizable options**

Uratex is strongly committed towards customer satisfaction, which is why we offer different customization options for your armchairs. We offer options for both left or right-handed writing boards, chair parts and accessories, removable book trays, and customized colors.

Make the most out of online learning for every student with the help of Uratex Classmate Chairs. Uratex has the perfect armchair for every need and budget with its superior quality materials and excellent compliance standards. Be sure to check our training chair collections to know which ones fit your needs.

For more details about this classmate or training chairs, [CLICK HERE](#) << or Contact us now.



# Ready-Wrap Food Containers

## Qualities to Look for in a Good Food Storage Containers

It's important that you make your choice based on the needs of your business. You should only consider food-safe containers, which means that the material used to make them is either safe for human consumption and reuse, and can come into direct contact with food.

### Features you should look for include:

1. It is airtight

By placing food in airtight containers, you will help keep them fresher than leaving them in a box or bag. When it comes to contact with air, fresh foods can become overripe or sometimes unusable if you wait too long to use them. By having them secured in an airtight container, the freshness lasts longer.

2. It is resistant to moisture and vapor

Excessive moisture absorption can lead to product spoilage and deterioration. This can occur with even small changes in relative humidity. Moisture can condense on the surface of a product and this can lead to many common food defects.

3. It is durable and leak-proof

Leakage is a common problem with low-quality food containers, even if they claim to have airtight handles. You want to ensure that no matter what may happen to the food, it can remain sealed and leak-proof.

4. It won't become brittle or break at low temperatures Ideally, you should only have containers that can withstand extremely hot temperatures, especially if you'll be reheating certain sauces or foods in the microwave, after storing them from the refrigerator.

5. Resistant to oil, grease, and water

It's important that your container is resistant to various liquids, food acids, and oils to maintain its clarity, especially if you're storing freshly-cut fruits and vegetables.

6. It protects food from absorbing chemicals or odors

A food-grade container is one that does not transfer non-food chemicals into the food and does not contain chemicals that would be hazardous to human health.



Food safety is an essential part of running a new food business. In the last year, we've seen a lot of food and beverage establishments open, especially by home cooks who are successfully making a name for themselves in quarantine with their delicious creations. As businesses expand due to online orders, new restaurateurs are also buying more ingredients and supplies. These need to be properly stored and preserved to achieve food safety and deliver quality goods to all customers.

Storage is also required for take-out and delivery orders. When businesses take the time to make sure their products are sealed, it allows for easy transportation and protects the integrity of each product. It also ensures the separation of harmful chemicals, particles, or bacteria, even if the food is being moved via third-party courier services around the city.

Food safety is critical to the operation of any food business – large or small. Improper storage can lead to undesirable results that can affect the business's reputation, so you need to plan wisely for where you store and how you intend to keep your food and ingredients.

## The Uratex Business Solutions Ready Wrap Containers

Uratex for Business produces Ready-Wrap containers, our line of smart food packaging and storage containers. They may be used for storing soup, cooked meat, vegetables, fruit, snacks, and desserts. Ready-Wrap is food-safe, microwavable, and freezer safe, so it's perfect either for reheating dishes and keeping ingredients or frozen goods in the fridge. It is also durable and can be reused after proper cleaning.

Ready-Wrap is available in three shapes: rectangular, spherical, and bowl-shaped, offering different options for a variety of foods that need to be stored.

The bowl shape is perfect for storing vegetables, salads, and other fresh ingredients. It can also be used if you want to store the baking dough in the refrigerator. The rectangular shapes are great for meats, while the spherical shapes are ideal for storing soups and broths.

Each Ready-Wrap container is reusable, durable, and stackable so you don't have to keep spending money on new containers. They are also microwaved safe and easy to close, with leak-proof caps on all sides.

Tips to keep in mind for storing your food containers

It is very important to prepare food safely to prevent the spread and growth of harmful bacteria. Follow these simple but effective tips to protect you, your customers, and even your employees from the spread of harmful bacteria.<

Keep raw and ready-to-eat foods separate to avoid cross-contamination.

Make sure food storage containers have not been used for anything other than food, and wash and sanitize them before use. Store food in areas specifically designated for food storage, such as refrigerators, cold rooms, pantries, and food storage rooms

Never store food on the floor or on pallets or in areas with chemicals, cleaning equipment, clothing, or personal items  
Practice "first in, first out": when you receive a shipment, put the new inventory behind the existing inventory. This way, you'll reduce waste by not storing goods that are past their expiration date. Use the stock at the front to always use up the oldest products first.

Know the appropriate temperatures for the food you are storing. Keep track of temperatures and discard food that is stored at the wrong temperature.

Food Safety Starts with Uratex for Business

Entrepreneurs need to make sure that food safety is at the top of their agenda when they open their business. And you can do that by choosing quality containers from Uratex. For more than 50 years, Uratex for Business has been providing businesses and households with food packaging and storage options for every need.

Learn more about our food containers, or contact Uratex for Business and we'll be happy to help you assess your needs.

## ANNOUNCEMENT

### ALLIED SECTOR MEETING



October 5, 2022 | 10am-2pm  
(PST) Glardino Room,  
Bayview Park Hotel Roxas  
Boulevard, Ermita Manila

OCT 05

We are pleased to announce that our  
first Face to Face General  
Membership Meeting



Friday, November 18, 2022 at the Grand  
Ballroom 1-Coral Wing of Okada Manila,  
New Seaside Drive Entertainment City,  
Parañaque

NOV 18

**For I can do everything through Christ, who gives me strength.**

Philippians 4:13

*"Jesus, thank You for making a way for me to accomplish everything that You've called me to do. Please help me always remember to lean on Your strength, not mine, because You're the only One with the power to bring me through this. In Your name, amen."*